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## WEBSPY AND SOFT SOLUTIONS SIGN NEW ZEALAND DISTRIBUTION DEAL

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Wednesday, 11<sup>th</sup> of February 2009 (Perth, WA): WebSpy (ASX: WSY), a global vendor of internet monitoring, analysis and reporting software, today announced signing a distribution partnership with New Zealand-based IT distributor, Soft Solutions.

Soft Solutions distributes security and network management solutions and has an extensive reseller network across New Zealand. According to the terms of the agreement, Soft Solutions will act as WebSpy's preferred New Zealand distributor for its range of Internet, email and network monitoring software.

"I am looking forward to having this brand in our stable of agencies", said Chris Fitzgerald, the Managing Director of Soft Solutions. "In cost-conscious times Internet bandwidth is a valuable resource. Resellers will be able to demonstrate to their customers how an investment in this technology will offer immediate savings. When you want to know who is downloading what, browsing where, and for how long, then WebSpy delivers a quick and easy solution, with support for almost every log file format in use today."

Ron Pher, a support specialist at Soft Solutions, added, "I like that the setup and configuration is kept very simple, customer only pays for the functionalities they need – for example, if live monitoring is not important, they do not pay for that module. WebSpy enables customers to start small then invest more as their needs grow."

WebSpy's COO, Lagis Zavros, says, "New Zealand boasts one of the world's highest ICT expenditures per capita and a rapidly expanding ICT sector. It is imperative for WebSpy to work with an established local distributor with strong product knowledge to successfully increase our current market share."

Zavros adds, "WebSpy's solutions provide a strategic fit with Soft Solutions' current product portfolio as well as complementing their existing vendors' blocking and filtering solutions. Soft Solutions' value-added abilities are indisputable and our distribution agreement will without doubt benefit both parties of the agreement, resellers and customers alike".

### **About WebSpy – Internet Monitoring, Analysis & Reporting Specialist**

WebSpy is a global vendor of software solutions that transform the raw data in log files into manageable information, providing a transparent view over organisations' Internet, email and network usage. WebSpy enables organisations to protect and maximise their Internet investment, reducing costs related to

unproductive behaviour, bandwidth usage and legal liability, whilst still allowing enjoyment of the benefits of a web-enabled environment.

More information visit [www.WebSpy.com](http://www.WebSpy.com) or contact Åsa Davidsson, Media Relations, [asa@webspy.com](mailto:asa@webspy.com)