

## Partnering with WebSpy – Value at a Glance

### WebSpy – Internet Monitoring & Reporting Specialist

WebSpy commenced operations in 1994 and has sales offices in Australia, United Kingdom and the USA. WebSpy's clients include government departments, educational institutions and commercial organizations of all sizes and across all industries in more than 120 countries worldwide.

WebSpy's software provides a transparent view over organizations' Internet, email and network usage by clearly identifying who did what, when, for how long, the information accessed or downloaded, and other network events.

WebSpy's solutions analyze the information (log files) that common network devices, such as web servers, email servers, and security devices produce. WebSpy can report on more than 200 log formats from different vendors. WebSpy's solutions are unobtrusive, scalable and available in different ranges to suit any organizational size or budget.

### Value for you

The objective of WebSpy's partner program is to form long-term, profitable, mutually beneficial relationships with partners worldwide. WebSpy provide partners with all the support, incentive and resources needed to grow their business and provide ongoing value to them, as well as their clients.

WebSpy offers a solid partner program including [competitive margins](#), [lead referrals](#), [dedicated account manager](#), [comprehensive sales](#) and [technical training support](#), [access to marketing resources](#) and [close ongoing communication](#).

Partnering with WebSpy will enable you to tap into, and benefit from, the uniqueness and competitive advantages of WebSpy's products in a very profitable and expanding market.

- ✓ WebSpy is a publicly listed, established organization with strong brand presence

- ✓ WebSpy's has received several prestigious software awards and have a very high customer retention percentage
- ✓ Offices are strategically located to provide sales and customer support 24 hours per day.
- ✓ No direct, face-to-face selling is required as solutions are intuitive, easy to configure, test and use.
- ✓ Core focus on analysis, monitoring and reporting with development of far superior solutions than competitors with broader focus.
- ✓ All software development is in-house and undertaken by a permanently employed technical team.

### Value for your clients

WebSpy enables your clients to protect and maximize their Internet investment and enjoy the benefits of a web-enabled environment while:

- ✓ Encouraging sensible usage of web resources.
- ✓ Reducing costs related to unproductive behavior, bandwidth usage and legal liability.
- ✓ Assisting in the analysis and prevention of data loss and other security issues.
- ✓ Enhancing workplace morale by providing non-restricted online privileges while limiting the negative issues involved.

In addition, WebSpy's software solutions:

- ✓ Are easy to install, set up and provide intuitive graphical user interface.
- ✓ Do not require installation of individual monitoring agents, additional network configurations or server installations.
- ✓ Can import log files from the majority of leading security devices (over 200 log formats)
- ✓ Are available for FREE 30 day trial download
- ✓ Transform raw security data into actionable business intelligence.
- ✓ Provide powerful drilldown abilities, convenient scheduling and customizable reporting
- ✓ Offer superior analysis and reporting speed.

### WebSpy's Product Range

WebSpy's product catalogue features two main analysis and reporting solutions and a variety of optional utilities and tools.

#### The Vantage Range

Vantage provides an interactive reporting interface into all areas of Internet, email and network usage within an organization. The Vantage product range includes Vantage Premium, Vantage Giga and Vantage Ultimate to suit medium to enterprise size organizations.

#### The Analyzer Range

WebSpy's Analyzer range offers comprehensive Internet and email reporting and analysis. The Analyzer product range includes Analyzer Standard, Premium and Giga to suit small through to large sized organizations.

#### WebSpy Add-ons & Tools

WebSpy offers traffic capture solutions for organizations that wish to analyze their Internet, email and network usage but lack the device that logs this information. WebSpy also offers software that provides real-time alerts for inappropriate Internet and email usage.

For more information about WebSpy's partner program, or products, please refer to WebSpy's partner program guide, [www.webspy.com](http://www.webspy.com), or contact your nearest WebSpy office.

